

2010 STRATA TITLE CONVENTION

Beyond 2010

Embracing Tomorrow's Challenges



DELEGATE BROCHURE

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Join us at the Sydney Convention and Exhibition Centre, Darling Harbour from October 21st to 23rd for the 30th Annual Strata Title Convention.

The Annual Strata Title Convention is the educational and social highlight for the industry each year. The convention attracts strata professionals and suppliers to the industry from all over Australia and is host to a major trade exhibit for the industry.

This year, the 2010 Convention will be hosted by ISTM and NCTI.

Hear speakers from business and industry on optimising your business performance, maximising growth opportunities, managing changes to the industry and meeting the challenges of tomorrow. There are also workshops and a range of networking and social events.

Get a group of your team together and celebrate the opening of the trade expo.

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Your program

Thursday 21 October

Golf Tournament

Kick off your convention with a round of golf at the picturesque St Michaels Golf course at Little Bay. The day starts at 8am, with breakfast.

After breakfast, golf pro Jeff Wagner and his team will take you through the tournament rules and guide you to your golf carts. The on-course GPS system will ensure you find your way to your allocated starting tee. Two fully equipped drinks carts will cater for all your on-course needs.

After 18 holes, enjoy the view and a drink in the main bar, followed by the presentations and a buffet lunch in the Tasman Room.

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Principal's Forum and Dinner

Principals from the strata and supplier chapters of both ISTM and NCTI are invited to discuss key issues impacting on the sector.

The Principal's Forum will be held in the Bayside rooms at the Sydney Convention and Exhibition Centre.

At the conclusion of the Forum, enjoy a meal and relax with the magnificent views of Cockle Bay and the city skyline from the Bayside Terrace.

Convention Program

Your Key Note Speakers

Friday 22 October

Mark Bouris

Mark Bouris is our keynote speaker for the convention. As one of Australia's most successful businessmen, Mark will share his experiences and learnings.



Mark Bouris founded Wizard Home Loans with just four people in 1996. After 8 years at the helm, the business grew to a staff of 400 with over 250 branches in Australia and New Zealand. He successfully launched Wizard Home Loans in India, which quickly grew to be a major lender in this market. Mark sold Wizard to GE in 2004.

Mark then acquired the company Australian Mortgage Securities. Under Mark's leadership, AMS became the largest single wholesale funder of Australian Home Loans.

Mark currently hosts the Channel 9 program, The Apprentice and is a published author – his books are Wealth Wizard and The Yellow Brick Road to Your Financial Security. He is also a regular columnist in various publications including The Sunday Telegraph.

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Saturday 23 October

Steven Bradbury

Speed skater Steven Bradbury created history in Salt Lake City when he became the first Australian to win a Winter Olympic Gold Medal.



Some people have described Steven's victory as lucky, but winning Olympic gold took a lot more than just luck. As in business, strategy and planning were key ingredients to his success. It took years of hard work including 4 Olympic campaigns and winning an Olympic Bronze in 1994. In Montreal, 1994, a race accident led to him being impaled on a skate where he lost 4 litres of blood and required 111 stitches. He was extremely lucky to survive. Following that, he broke his neck in a training mishap in 2000 which forced him to spend six weeks in a halo brace. Eighteen months later that same neck was supporting an Olympic Gold Medal.

Steven is not just an athlete. He has financed his skating career through his partnership in Revolutionary Boot Company, manufacturers of speed skating boots. Among his clients is Apollo Anton Ohno, ironically the favourite for the race Bradbury won

Steven's story is an example to all that if you 'stick it out' you too can be the last man standing.

AGM

This year's Annual General Meeting will be held in the Bayside 202 and 203 rooms at 4.45pm on Friday 22nd October

Workshops & Master Classes

This year's convention offers targeted workshops. The content is strata specific and offers CPD points.

- Mechanics of a Sinking Fund Plan
- Communication skills for Strata Managers
- Presentation skills for Strata Managers
- Don't get pebbled to death- generate more time in your day
- Effective meeting facilitation
- Risk Management The Basics
- Environmental Sustainability in Strata
- Strata Insurance Assessments

When registering for the convention, you will need to nominate the sessions you wish to attend.

Friday Night Cocktail Party

Join us for drinks, canapés and roving entertainment as you explore the biggest trade exhibition for the Strata Industry. It's a great opportunity to establish new contacts for your business and catch up with old friends.

Dress: Smart Casual

Saturday Night Dinner

This year's Formal Convention Dinner will be held under the Big Top at Luna Park.

And what better theme for the night than Carnavalé, where too much colour will be barely enough.

Enjoy pre dinner drinks on the John Cadman as you cruise around the harbour. Alight at Luna Park Wharf and proceed to the Big Top for a three course meal, entertainment and the awards presentation.

Dress: Bright, Bold and Formal

Bring your dancing shoes for the disco after dinner.

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Accommodation

We have secured a special rate for you at both the Novotel and Grand Mercure Apartments at Darling Harbour.

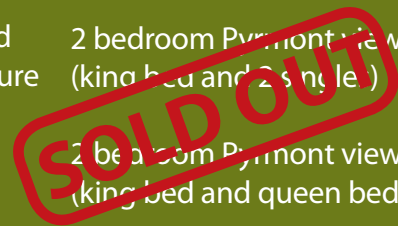
The hotels provide a variety of facilities and services all for guests' well being, including Dish, a Restaurant, @ the Hotel Bar, gymnasium, swimming pool and a full size floodlit tennis court.

The Grand Mercure offers two bedroom apartments. *LIMITED AVAILABILITY.*

Both hotels are only a short walk to Darling Harbour and the convention.

Book your accommodation before July 9th 2010 to receive free breakfast.

Hotel	Room Type	Daily Rate
Novotel	Pymont View Queen	\$259
	Harbour View Queen	\$279
Grand Mercure	2 bedroom Pymont view (king bed and 2 single)	\$329
	2 bedroom Pymont view (king bed and queen bed)	\$329



Registration

Registrations are now open. To register visit the ISTM website www.istm.org.au

The new online booking system will allow you to register multiple delegates at one time, choose the sessions you wish to attend and book your accommodation needs. If you do not have access to the internet please contact Erin Smith 02 9904 8499



Early bird prices are available until July 16th 2010

ISTM/NCTI Members

Registration Type	Member Early Bird Price inc GST	Standard
Convention Full Package- Day 1 and Day 2 sessions Friday Night Cocktails Saturday night Formal dinner	\$1122	\$1259
Convention Day 1 only- Friday 22nd October	\$415	\$530
Convention Day 2 only- Saturday 23rd October	\$415	\$530
Golf Day (Price includes motorised golf cart)	\$176	-
Principals Forum and Dinner	\$162	-
Principals Dinner additional ticket	\$132	-
Friday Night Cocktails	\$83	-
Saturday Formal Dinner	\$220	-
Lot Owners Forum	\$33	-

Non Members

Registration Type	Early Bird Price inc GST	Standard
Convention Full Package- Day 1 and Day 2 sessions Friday Night Cocktails Saturday night Formal dinner	\$1402	\$1615
Convention Day 1 only- Friday 22nd October	\$770	\$815
Convention Day 2 only- Saturday 23rd October	\$770	\$825
Golf Day (Price includes motorised golf cart)	\$176	-
Principals Forum and Dinner	\$162	-
Principals Dinner additional ticket	\$132	-
Friday Night Cocktails	\$83	-
Saturday Formal Dinner	\$220	-
Lot Owners Forum	\$33	-

Program



Plenary/ Joint Sessions	
Workshop 1	
Workshop 2	
Lot Owners Forum	

Friday 22 October

8.30am – 9.30am	Registration (Parkside Office)			
9.30am – 9.45am	Opening Welcome from ISTM and NCTI Presidents			
9.45am – 10.45am	Key Note Speaker – Mark Bouris			
10.45am – 11.15am	Morning Tea			
11.15am – 12.15pm	Trade Exhibits Open	National Property Market Focus- Future Growth Opportunities	Mechanics of a Sinking Fund Plan	Communication Skills for Strata Managers
12.15pm – 1.15pm		City Futures Research UNSW City Futures Strata Industry Benchmarking Report 2010	Don't get pebbled to death - Generate more time in your day!	Presentation Skills for Strata Managers
1.15pm – 2.00pm	Lunch			
2.00pm – 3.00pm	Property Law Reform	Effective Meeting Facilitation		
3.00pm – 3.30pm	Afternoon Tea			
3.30pm – 4.30pm	National Law Case Studies Review			
4.45pm – 5.45pm	ISTM Annual General Meeting			
6.30pm – 8.30pm	Trade Exhibitors Cocktail Party			

Saturday 23 October

8.45am – 9.00am		Registration		
9.00am – 9.15am	Trade Exhibits Open	Summary		
9.15am – 10.15am		Key Note Speaker – Steven Bradbury		
10.15am – 10.45am		Morning Tea		
10.45am – 11.45pm		Building a Quality Management System for your business	Risk Management The Basics - Case Studies	Lot Owners Forum
11.45pm – 12.45pm		Strata – a Developer's Perspective	Environmental Sustainability in Strata	
12.45pm – 1.45pm		Lunch (Parkside Foyer & Parkside 110)		
1.45pm – 2.45pm		Fair Work Australia- the resolution	Strata Insurance	
2.45pm – 3.15pm		Afternoon Tea		
3.15pm – 4.30pm		Plenary Speaker – Paul Martell		
4.30 – 5.00		Close & Prize Draws		



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